

SUA Insurance Co.

Contact Person: Karin Sanden

Title: Sr. HR Specialist

E-mail Address: ksanden@suainsurance.com

Address: 222 S. Riverside Plaza #1600; Chicago, IL; 60606

Telephone: 312.258.6815

Company's Website Address: www.suainsurance.com

Title of Position : Sr. Program Underwriter - Transportation

Opportunity Location: Chicago, IL - above Union Station in the Loop

Start Date: 07/15/2008

GENERAL SUMMARY

To provide direction, guidance, and underwriting expertise to Partner Agent(s) and program business. This takes place through referrals, phone conversations, agency visits, customer visits, file reviews and audits.

ESSENTIAL RESPONSIBILITIES & DUTIES

- ❖ Accountable for Program profit and loss
- ❖ Daily handling of referrals in compliance with SUA and program underwriting authorities and guidelines
- ❖ Monitors production, profitability, and underwriting integrity of business being written
- ❖ Assists in completion of underwriting guidelines
- ❖ Participates in Partner Agent reviews; completes file assessments to determine Partner Agent underwriting quality
- ❖ Analyzes loss trends, large losses and claim alerts
- ❖ Monitors and reports out on the book transference activity of assigned Partner Agents and programs
- ❖ Researches and reviews forms
- ❖ Develops industry knowledge and tracks trends specific to each program
- ❖ Collaborates with Partner Agent team members to insure adherence to underwriting guidelines, as well as cultivate relationships
- ❖ Assists in development, due diligence, and market research with regard to new program opportunities

DESIRED QUALIFICATIONS

- ❖ Education
 - Bachelor's degree preferred
 - Industry designation such as CPCU/CIC a plus or working toward them
 - Additional insurance designations helpful

❖ Experience

- 5 years experience as a multi-line commercial underwriter
- Experience in transportation line of business

❖ Skills

- Must have the ability to influence decision making through persuasive communications and business rationale
- Marketing/sales skills
- Ability to work independently as well as in a team environment
- Ability to meet deadlines and work in a fast paced atmosphere
- Ability to cultivate relationships
- Ability to research and identify resources

❖ Other

- Ability to travel- up to 20%

❖ Physical

- Occasional bending, reaching, and light physical effort (under 10 pounds) required