

# DS&P Insurance Services, Inc.

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**Contact Person:** Ginger Imes, *Commercial Lines Manager*

**Email Address:** [gimes@dspins.com](mailto:gimes@dspins.com)

**Address:** 1530 E. Dundee Rd 2<sup>nd</sup> Floor  
Palatine, IL 60074

**Phone:** 847.485.2408

**Company Website:** <http://www.dspins.com>

**Position Title:** Commercial Lines Producer Internship

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**Opportunity Location:** Palatine, IL

**Job Description:**

Prospect, solicit and sell new commercial lines accounts of the size and type desired by the agency. Assist in their ongoing service and renewal needs.

**Preferred Skills:**

- Strong sales orientation.
- Self-starter and highly motivated.
- High energy level.
- Strong communication skills.
- Good letter writing, verbal and telephone skills.
- Strong organizational skills.
- Able to delegate and prioritize to meet target dates.
- Professional in conduct and appearance.
- Strong technical knowledge of property and casualty coverages and markets.
- Must foster a strong sense of mission and customer-oriented service attitude.
- Must establish effective working relationships with others and display positive attitude, even during times of high stress.
- Commitment to personal and professional development.
- Hold and maintain Illinois Property and Casualty Producer's License.