

Wells Fargo Insurance Services

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Position Title: Summer Intern

Opportunity Dates: 05/29/2012 – 08/07/2012

Opportunity Locations: Chicago, IL

Program Overview:

The Summer Intern program provides undergraduate students an in-depth understanding of the insurance brokerage industry. The duration of the summer program is approximately 9 weeks. Summer interns receive a comprehensive professional and educational experience through on-the-job training and practice by joining a business group and working alongside team members who are experts in their field. In addition, the program offers organized activities that allow participants to receive industry-specific training, meet senior leaders, network with other summer interns and form lasting friendships.

Opportunities:

The Summer Intern Program provides the opportunity to gain exposure and experience working for one of the most well regarded insurance brokerage firms; learn about our business and the many careers and professional development opportunities; expand personal and professional networks and incorporate knowledge gained in school while learning new skills. Summer intern opportunities are available in various cities across the country.

Responsibilities:

Interns gain knowledge and exposure and may assume responsibility within the following areas:

- Learning the Business
- Fundamentals of Customer Service and Retention
- Fundamentals of Sales
- Best Practices of Cross-Selling and Teamwork

Minimum Qualifications:

- Undergraduate student currently in Junior year with plans to graduate in 2013
- Currently enrolled in Insurance, Risk Management or Business program at college or university
- Dedication to building a career in the insurance industry
- Excellent interpersonal, written and verbal communication skills
- Demonstrated ability to work effectively as an individual and as part of a team
- Strong personal motivation, attention to detail and creative mindset
- Ability to multi-task and work in a deadline driven environment
- Candidates must be able to work in the United States on a permanent basis. Wells Fargo will not sponsor visas for these positions, and will not hire individuals whose work eligibility is based on their F-1 or other student visa status

Preferred Qualifications:

- Experience interacting with people or customers in a service and/or financial industry
- Microsoft Office Suite experience
- Sales experience