



Job Description

Position Title: Supported Automobile and Package Underwriter Division: *Various*

Major Job Responsibilities/Results:	
<ul style="list-style-type: none"> Selects, evaluates, prices new and renewal automobile and package accounts in support of various Navigators Divisions Responsible of development of agency relationships, long term profitable underwriting results, and attainment of financial objectives for assigned agents. Applies the use of best underwriting practices and complies with all company practices and policies. Effectively and actively interfaces with other business units within the company to maximize overall results and profitability. Negotiates and places facultative reinsurance where appropriate. Develops coverages and underwriting guidelines for new package programs to support Navigators products working closely with the CUO of the division as well as division underwriters. 	
Required Skills, Knowledge and Behavioral Characteristics:	Priority
<ul style="list-style-type: none"> 3-5 years in the Commercial Insurance Industry Ability to underwrite market middle markets liability driven business produced by wholesale and retail agents. Niche / program background highly desired. Strong relationship negotiation skills Ability to communicate effectively demonstrated by excellent interpersonal skills Entrepreneurial, personable and able to work in a fast paced environment. Self sufficient person with strong work ethic able to select, evaluate and price accounts, place reinsurance, provide full file documentation, and complete policy issuance with limited support. 	Prerequisite Highly Preferred Highly Preferred Prerequisite Prerequisite Prerequisite Prerequisite
Related Non-Flexible or Other Job Requirements:	Priority
<ul style="list-style-type: none"> BS/BA degree Insurance designations – CPCU, CIC, ARM Travel as needed countrywide 	Prerequisite Preferred Required

**For consideration, please e-mail Christine Dunn at CDunn@navg.com*