

Hortica Insurance and Employee Benefits

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Position Title: Vice President – Commercial Underwriting

Opportunity Location: Edwardsville, Illinois

Job Description:

Looking to make a difference and contribute to the bottom line? Want to use your Commercial Property & Casualty Underwriting/Leadership skills to serve a niche market? Hortica Insurance & Employee Benefits, insurance specialists for the floral and horticultural industry can provide you these opportunities and more in the role of:

Vice President – Commercial Property & Casualty Underwriting

Since 1887, Florists' Mutual Insurance Company, aka Hortica Insurance and Employee Benefits, has partnered closely with the floral and horticultural industries across the country. Located near St. Louis, MO, our corporate culture supports the Midwestern values of hard work, respect and delivering on promises made. As a mutual company, we are owned by our customers; we work hard to provide for their needs and exceed their expectations.

The VP of Underwriting is responsible for leading the Underwriting Department and promoting supportive strategic relationships within the organization to increase bottom line profitability and top line written premium growth.

Responsibilities:

- Leading and developing the Corporate underwriting strategy and philosophy and ensuring compliance with underwriting guidelines.
- Working with Senior Management to make critical decisions affecting risk, profitability and growth of the business.
- Assessing and making recommendations for the improvement / re-engineering of the underwriting department.
- Ensuring that underwriting staff have the necessary tools and information to successfully attain objectives which includes regular and ongoing communication, coaching and mentoring, training and evaluating staff and ensuring performance expectation are met.
- Staying current on industry trends, pioneering new ideas and assisting in the research of new products and analytics.

Qualifications:

- Bachelor's degree, MBA preferred
- CPCU
- 10+ years Commercial P & C hands-on underwriting experience
- 5+ years in management with profitable underwriting results
- Proven success in achieving profit and underwriting production goals
- High level of Product knowledge including (1) Exposure Analysis, (2) Forms and Coverages, and (3) Basic Legal and Regulatory Requirements

- Ability to mentor, motivate performance, manage and make employment, personnel development and compensation decisions in a team oriented collaborative environment
- Strong sales, marketing and negotiation skills
- Excellent interpersonal and communication skills
- Superior analytical, evaluative and problem solving abilities

Hortica offers a competitive salary plus bonus opportunities and a comprehensive benefits package including life, medical, dental, Rx, vision plans plus 401(k) & retirement savings program, disability coverage, flexible spending accounts, educational support programs, wellness programs, a smoke free campus style setting and business casual dress.

Corporate headquarters located at #1 Horticultural Lane Edwardsville, IL 62025

Sound like the right opportunity for you? For confidential consideration please
e-mail: employment@hortica-insurance.com.